Stock Code: 000541, 200541 Stock Name: FSL, FSL-B Announcement No. 2023-065

FOSHAN ELECTRICAL AND LIGHTING CO., LTD.

THIRD QUARTERLY REPORT 2023

Foshan Electrical and Lighting Co., Ltd. (hereinafter referred to as the "Company") and all the members of the Company's Board of Directors hereby guarantee that the contents of this Report are true, accurate and complete and free of any misrepresentations, misleading statements or material omissions.

Important Notes:

- 1. The Board of Directors, the Supervisory Committee as well as the directors, supervisors and senior management of the Company hereby guarantee that the contents of this Report are true, accurate and complete and free of any misrepresentations, misleading statements or material omissions, and collectively and individually accept legal responsibility for such contents.
- 2. The Company's legal representative, Chief Financial Officer (CFO), and person-in-charge of the Company's accounting organ (equivalent to accounting manager) hereby guarantee that the financial statements carried in this Report are true, accurate and complete.
- 3. Indicate whether the financial statements in this Report have been audited by an independent auditor.

□Yes ☑ No

I Key Financial Information

(I) Key Accounting Data and Financial Indicators

Indicate whether there is any retrospectively restated datum in the table below.

✓ Yes □ No

Reason for any retrospectively adjustment or restatement

Changes to accounting policies and business Combination under the same control

	Q3 2023	Q3 2	2022	YoY change (%)	Q1-Q3	Q1-Q2	3 2022	YoY change (%)
		Before	Restated	Restated	2023	Before	Restated	Restated
Operating revenue (RMB)	2, 230, 945 , 274. 66	2, 061, 412 , 360. 91	2, 091, 857 , 134. 06	6. 65%	6, 797, 008 , 003. 68	6, 409, 681 , 360. 22	6, 525, 188 , 527. 48	4. 17%
Net profit	69, 756, 56	60, 088, 02	61, 391, 47	13.63%	238, 691, 8	220, 752, 4	224, 919, 4	6. 12%

attributable	8.65	6. 76	8. 35		01. 19	60.04	98. 13	
to the listed company's								
shareholder s (RMB)								
Net profit attributable to the listed company's shareholder s before exceptional gains and losses (RMB)	49, 838, 99 8. 43	64, 167, 90 8. 29	64, 120, 83 5. 07	-22. 27%	230, 228, 2 09. 96	225, 030, 4 32. 47	226, 335, 4 30. 41	1. 72%
Net cash generated from/used in operating activities (RMB)	I	I	I	_	753, 566, 2 21. 72	544, 288, 0 75. 20	575, 277, 3 22. 38	30. 99%
Basic earnings per share (RMB/shar e)	0. 0517	0. 0445	0. 0455	13. 63%	0. 1769	0. 1636	0. 1667	6. 12%
Diluted earnings per share (RMB/shar e)	0.0512	0. 0441	0. 0451	13. 53%	0. 1753	0. 1636	0. 1651	6. 18%
Weighted average return on equity (%)	1. 36%	1.20%	0. 75%	0. 61%	4. 59%	3.88%	2. 78%	1.81%
	30 Septen	nber 2023	31 Decem				YoY cha	
Total assets	15 206	, 358, 220. 91	Before 15, 287, 061, 119. 70		Restated 15, 288, 860, 907. 09		Kest	0. 11%
(RMB) Equity	10, 500,	, 550, 440. 91	10, 287	, 001, 119. 70	10, 400	, 000, 501.09		U. 11%
attributable to the listed company's shareholder s (RMB)	5, 187	, 261, 100. 02	5, 173, 066, 095. 76		5, 173, 011, 348. 74			0. 28%

Reason for change to accounting policies:

In November 2022, the Ministry of Finance ("MOF") issued Accounting Standard for Business Enterprises Interpretation No. 16 (hereinafter referred to as "Interpretation No. 16"), which regulated the accounting treatment for the exemption from initial recognition of the deferred income taxes related to assets and liabilities arising from a single transaction. It specified that, for single transactions that are not business combinations, that affect neither accounting profit nor taxable income (or deductible losses) at the time the transaction occurs, and where the initial recognition of assets and liabilities results in taxable temporary differences and deductible temporary differences of equal amounts, exemption from initial recognition of deferred income tax liabilities

and deferred income tax assets under Article XI (II) and Article XIII of Accounting Standard for Business Enterprises No. 18 -- Income Taxes is not applicable. An enterprise shall recognise the corresponding deferred income tax liabilities and deferred income tax assets for the taxable temporary differences and deductible temporary differences arising from the initial recognition of assets and liabilities in respect of the transaction when the transaction occurs. This provision came into force on 1 January 2023 and can be executed in advance. For exact amount affected, see "(II) Adjustments to Financial Statement Items at the Beginning of the Year of the First Implementation of the New Accounting Standards Implemented since 2023" under Item IV in this Report.

(II) Exceptional Gains and Losses

☑ Applicable □ Not applicable

Unit: RMB

Item	Q3 2023	Q1-Q3 2023	Note
Gain or loss on disposal of non-current assets (inclusive of impairment allowance write-offs)	13, 274, 955. 07	11, 875, 836. 12	
Government grants through profit or loss (exclusive of government grants given in the Company's ordinary course of business at fixed quotas or amounts as per the government's uniform standards)	13, 550, 632. 63	40, 951, 624. 68	
Capital occupation charges on non-financial enterprises that are recognized in profit or loss	56, 338. 62	201, 762. 16	
Gain or loss on fair-value changes on held-for-trading financial assets and liabilities & income from disposal of held-for-trading financial assets and liabilities and available-for-sale financial assets (exclusive of the effective portion of hedges that arise in the Company's ordinary course of business)	4, 433, 195. 76	-16, 545, 307. 62	
Non-operating income and expense other than the above	1, 925, 914. 53	1, 084, 857. 14	
Less: Income tax effects	4, 149, 865. 85	3, 183, 612. 26	
Non-controlling interests effects (net of tax)	9, 173, 600. 54	25, 921, 568. 99	
Total	19, 917, 570. 22	8, 463, 591. 23	

Other items that meet the definition of exceptional gain/loss:

□Applicable ☑ Not applicable

No such cases in the Reporting Period.

Explanation of why the Company reclassifies as recurrent an exceptional gain/loss item listed in the Explanatory Announcement No. 1 on Information Disclosure for Companies Offering Their Securities to the Public—Exceptional Gain/Loss Items:

□Applicable ☑ Not applicable

No such cases in the Reporting Period.

(III) Changes in Key Financial Statement Line Items and Explanation of why

 \square Applicable \square Not applicable

Item	Q1~Q3 2023/ 30 September 2023	Q1~Q3 2022/ 1 January 2023	Change (%)	Explanation of why
Held-for-trading financial assets	181,479,512.22	261,541,896.45	-30.61%	Redemption of wealth management products upon maturity in the current period
Receivables financing	364,872,086.77	569,868,831.79	-35.97%	Decreased bank acceptance notes with higher credit ratings in the current period
Other current assets	235,091,397.07	79,438,576.89	195.94%	Reclassification of large depository receipts to other current assets in the current period
Right-of-use assets	8,388,054.40	13,047,727.73	-35.71%	Expiry of some leases and rent abatements in the current period
Held-for-trading financial liabilities	14,879,250.00	4,679,000.00	218.00%	Changes in the fair value of forward forex settlement contracts as a result of currency fluctuations
Advances from customers	313,404.00	2,532,442.44	-87.62%	Decrease in advances of rentals
Interest payable	18,359.41		N/A	Accrued interest payable in the current period
Dividends payable	10,112.28	15,646.07	-35.37%	Adjustment of dividends that were no longer needed to be paid in the current period
Long-term borrowings	510,871,537.62	747,931,023.71	-31.70%	Repayment of some long-term borrowings in the current period
Other non-current liabilities	205,769.48	308,780.61	-33.36%	Decreased liabilities of subsidiary liquidated and de-registered in the current period
Taxes and levies	56,954,464.79	40,721,043.34	39.86%	Increased provisions for property tax and surtax of value added tax in the current period
Interest expense	19,331,634.25	12,789,860.77	51.15%	Increased interest expense on borrowings in the current period

Interest income	38,170,763.00	19,191,092.04	98.90%	Increased interest income from bank deposits in the current period
Other income	40,940,624.68	63,287,513.13	-35.31%	Decrease in recognized income from fiscal subsidies in the current period
Return on investment	19,490,163.08	13,670,258.81	42.57%	Increased gains on forward forex settlement contracts in the current period
Share of profit or loss of joint ventures and associates	1,558,105.76	985,142.24	58.16%	Increase in net profits of associates attributable to owners of the Company as the parent in the current period
Credit impairment loss ("-" for loss)	-30,867,217.69	-6,458,671.84		Increased receivable balance in the current period, resulting in increased allowances for doubtful amounts
Asset disposal income	12,669,744.50	283,064.85		Increased income from the disposal of fixed assets in the current period
Non-operating income	5,569,379.68	10,752,058.29		Transfer to non-operating income of payables of subsidiary NationStar Optoelectronics that it did not need to pay in the same period of last year
Non-operating expense	5,267,434.90	7,575,079.92	-30.46%	The same period of last year saw a higher loss on the retirement of fixed assets
Other comprehensive income, net of tax	-88,509,238.19	-378,748,998.86	76.63%	Decreased income arising from changes in the fair value of investments in other equity instruments in the current period
Other comprehensive income, net of tax attributable to owners of the Company as the parent	-89,542,585.21	-379,127,519.77	76.38%	Decreased income arising from changes in the fair value of investments in other equity instruments in the current period
Changes in the fair value of investments in other equity instruments	-90,769,609.63	-379,785,755.08	76.10%	Decreased income arising from changes in the fair value of investments in other equity instruments in the current period
Differences arising from the translation of foreign currency-denominated financial statements	1,227,024.42	658,235.31	86.41%	Fluctuations of the RMB against foreign currencies
Other comprehensive income, net of tax attributable to noncontrolling interests	1,033,347.02	378,520.91	173.00%	Fluctuations of the RMB against foreign currencies
Total comprehensive income	232,341,926.76	-37,300,202.99	722.90%	Decreased income arising from changes in the fair value of investments in other equity instruments in the current period
Total comprehensive income attributable to owners of the Company as the parent	149,149,215.98	-154,208,021.64	196.72%	Decreased income arising from changes in the fair value of investments in other equity instruments in the current period
Net cash generated from/used in operating activities	753,566,221.72	575,277,322.38	30.99%	A decreased amount of notes payable that were due were honored with material suppliers in the current period.
Net cash generated from/used in investing	-272,237,910.41	-57,548,961.25		The same period of last year saw the disposal of the Gotion High-tech shares, resulting in

activities				increased cash inflow from investing activities, and wealth management products were purchased in the current period.
Net cash generated from/used in financing activities	-365,735,695.99	-869,659,908.56	57.94%	More payment for the acquisition of equity interests in subsidiary NationStar Optoelectronics under common control in the same period of last year
Net increase in cash and cash equivalents	120,085,894.40	-314,428,453.50		Increased net cash generated from financing activities

II Shareholder Information

(I) Numbers of Ordinary Shareholders and Preference Shareholders with Resumed Voting Rights as well as Holdings of Top 10 Shareholders

Unit: share

Number of ordinary shareholders		63,701	Number of preference shareholders with resumed voting rights (if any)			0
			Γop 10 shareholders	5		
Name of shareholder	Nature of shareholder	Shareholding percentage	Total shares held	Restricted shares held	Shares in pledge, Status	marked or frozen Shares
Hong Kong Wah Shing Holding Company Limited	Foreign corporation	13.84%	188,496,430	0		
Prosperity Lamps & Components Limited	Foreign corporation	10.79%	146,934,857	0		
Guangdong Electronics Information Industry Group Ltd.	State-owned corporation	9.01%	122,694,246	0		
Guangdong Rising Holdings Group Co., Ltd.	State-owned corporation	6.10%	83,130,898	0		
Essence International Securities (Hong Kong) Limited	Foreign corporation	2.77%	37,776,511	0		
Central Huijin Asset Management Co., Ltd.	State-owned corporation	2.43%	33,161,800	0		
Rising Investment Development Limited	Foreign corporation	1.87%	25,482,252	0		
Zhuang Jianyi	Foreign individual	0.87%	11,903,509	8,927,632		
Zhang Shaowu	Domestic individual	0.86%	11,700,000	0		
China Merchants Securities (HK)	Foreign corporation	0.67%	9,178,398	0		

Co., Limited					
	Top 10	unrestricted sharehold	ders		
Name of shareholder	Unrest	rioted ordinary shares l	ricted ordinary shares held		s and number
Name of shareholder	Officesti	ricted ordinary shares i	neid	Class	Shares
Hong Kong Wah Shing Holding Company Limited			188,496,430	RMB- denominated ordinary share	188,496,430
Prosperity Lamps & Components Limited			146,934,857	RMB- denominated ordinary share	146,934,857
Guangdong Electronics Information Industry Group Ltd.			122,694,246	RMB- denominated ordinary share	122,694,246
Guangdong Rising Holdings Group Co., Ltd.		83,130,898			83,130,898
Essence International Securities (Hong Kong) Limited	37,776,511			Domestically listed foreign share	37,776,511
Central Huijin Asset Management Co., Ltd.	33,161,800			RMB- denominated ordinary share	33,161,800
Rising Investment Development Limited	25,482,252			Domestically listed foreign share	25,482,252
Zhang Shaowu			11,700,000	RMB- denominated ordinary share	11,700,000
China Merchants Securities (HK) Co., Limited			9,178,398	Domestically listed foreign share	9,178,398
Hong Kong Securities Clearing Company Limited	7,495,887			RMB- denominated ordinary share	7,495,887
Related or acting-in-concert part shareholders above	Among the top 10 Company Limited, C Ltd., Guangdong Investment Develor Prosperity Lamps & in-concert parties. A the top 10 sharehol parties as defined in Listed Companies.	Guangdong Elec Rising Holding opment Limite Components Li part from that, in Iders any other	ctronics Information gs Group Co., I d are acting-in- imited and Zhuang t is unknown wheth related parties or	n Industry Group td. and Rising concert parties; Jianyi are acting- er there is among acting-in-concert	
Top 10 shareholders involved in strading (if any)	securities margin	None			

(II) Number of Preference Shareholders and Shareholdings of Top 10 of Them

□Applicable ☑ Not applicable

III Other Significant Events

☑ Applicable □ Not applicable

1. Share offering to specific parties

The Company intends to raise gross proceeds of no more than RMB1,094.5518 million through an offering of A-stock shares to specific parties. The amount exclusive of the issuance costs will be used to invest in the FSL

automation and digital transformation construction project, the FSL Hainan Industrial Park Phase I, the intelligent street light construction project, the automotive lamp module production and construction project, and the R&D centre construction project. The said share offering plan has been approved at the 39th Meeting of the Ninth Board of Directors and a general meeting of shareholders on 14 March 2023 and 31 March 2023, respectively, as well as by the Public Offering Review Centre of the Shenzhen Stock Exchange on 17 July 2023. The approval of the CSRC was obtained on 31 August 2023.

2. Equity incentives

On 12 June 2023, the 2023 Restricted Share Incentive Plan (Draft) and Its Summary, together with other relevant proposals, were approved at the 44th Meeting of the Ninth Board of Directors and the 22nd Meeting of the Ninth Supervisory Committee. As such, it was approved to grant no more than 13,000,000 restricted shares (accounting for 0.95% of the Company's total share capital of 1,361.9946 million shares at the date of the announcement on the draft plan of the incentive plan) to 262 awardees. To be specific, there were 11.7 million shares for the first grant, accounting for 90.00% of the total grant under the incentive plan; and there were 1.3 million reserved shares, accounting for 10.00% of the total grant under the incentive plan. The restricted shares were A-stock ordinary shares repurchased by the Company. And the grant price for the first grant was RMB3.81/share. This equity incentive plan is subject to approval by the State-owned Assets Supervision and Administration Commission of Guangdong Province and a general meeting of shareholders of the Company. For further information, see the 2023 Restricted Share Incentive Plan (Draft) and Its Summary and other relevant proposals that have been disclosed on http://www.cninfo.com.cn/ dated 13 June 2023.

3. Expropriation of land and above-ground housing of Nanjing Fozhao

The Company held the 24th Meeting of the Ninth Board of Directors on 15 December 2021, where the Proposal on Expropriation of Land and Above-ground Housing of the Wholly-owned Subsidiary Nanjing Fozhao Lighting Equipment Manufacturing Co., Ltd., was deliberated and adopted. The Board of Directors agreed that Nanjing Lishui District People's Government expropriates the land use rights and above-land housing of Nanjing Fozhao Lighting Equipment Manufacturing Co., Ltd. (hereinafter referred to as "Nanjing Fozhao"), a wholly-owned subsidiary of the Company, at a compensation amount of RMB183,855,895, and Nanjing Fozhao signed an expropriation and compensation agreement with Lishui County House Dismantling, Moving & Resettling Development Co., Ltd., the implementing unit of the housing expropriation. As of the date of this report, Nanjing Fozhao has received 30% of the compensation, that is, RMB55,160,000.00, the land use right

certificate and house ownership certificate of the assets involved have been cancelled, and the site handover is still in progress.

4. De-registration of FSL Lighting GmbH

The Company held a general manager's office meeting on 22 October 2021, at which the proposal on deregistration of wholly-owned subsidiary FSL Lighting GmbH was approved. As of 30 September 2023, the liquidation and de-registration procedures of FSL Lighting GmbH have been completed.

IV Quarterly Financial Statements

(I) Financial Statements

1. Consolidated Balance Sheet

Prepared by Foshan Electrical and Lighting Co., Ltd.

30 September 2023

Item	30 September 2023	1 January 2023
Current assets:		
Monetary assets	2, 624, 474, 183. 70	2, 484, 508, 907. 43
Settlement reserve		
Loans to other banks and financial		
institutions		
Held-for-trading financial assets	181, 479, 512. 22	261, 541, 896. 45
Derivative financial assets		
Notes receivable	858, 685, 880. 80	821, 537, 774. 07
Accounts receivable	2, 284, 154, 530. 73	1, 920, 770, 941. 76
Receivables financing	364, 872, 086. 77	569, 868, 831. 79
Prepayments	53, 000, 900. 42	45, 526, 548. 93
Premiums receivable		
Reinsurance receivables		
Receivable reinsurance contract reserve		
Other receivables	41, 462, 469. 77	32, 902, 865. 98
Including: Interest receivable		
Dividends receivable		
Financial assets purchased under resale agreements		
Inventories	1, 807, 233, 818. 39	2, 031, 637, 401. 87
Contract assets	5, 153, 358. 98	5, 466, 875. 07
Assets held for sale	17, 147, 339. 84	17, 147, 339. 84
Current portion of non-current assets		
Other current assets	235, 091, 397. 07	79, 438, 576. 89
Total current assets	8, 472, 755, 478. 69	8, 270, 347, 960. 08
Non-current assets:		
Loans and advances to customers		
Debt investments		
Other debt investments		

Long-term receivables		
Long-term equity investments	180, 920, 304. 64	181, 931, 792. 66
Investments in other equity instruments	756, 422, 278. 25	864, 191, 346. 40
Other non-current financial assets	, ,	, ,
Investment property	42, 744, 133. 50	44, 611, 882. 44
Fixed assets	3, 307, 248, 243. 19	3, 508, 094, 282. 41
Construction in progress	1, 425, 371, 629. 87	1, 282, 780, 335. 14
Productive living assets	1, 120, 011, 020, 01	1, 202, 100, 000, 11
Oil and gas assets		
Right-of-use assets	8, 388, 054. 40	13, 047, 727. 73
Intangible assets	337, 840, 926. 53	340, 166, 852. 37
Development costs	561, 616, 826. 66	010, 100, 002. 01
Goodwill	421, 831, 593. 46	421, 831, 593. 46
Long-term prepaid expense	175, 648, 593. 25	190, 126, 627. 91
Deferred income tax assets	96, 825, 193. 47	90, 186, 993. 64
Other non-current assets	80, 361, 791. 66	81, 543, 512. 85
Total non-current assets	6, 833, 602, 742. 22	7, 018, 512, 947. 01
Total assets Total assets	15, 306, 358, 220. 91	15, 288, 860, 907. 09
Current liabilities:	10, 500, 550, 220. 51	10, 200, 000, 907. 09
Short-term borrowings	148, 330, 000. 00	157, 715, 359. 35
Borrowings from the central bank	140, 330, 000. 00	197, 719, 399. 39
Loans from other banks and financial		
institutions		
Held-for-trading financial liabilities	14, 879, 250. 00	4, 679, 000. 00
Derivative financial liabilities	11, 610, 260. 00	1, 0.0, 000.00
Notes payable	2, 018, 799, 321. 11	1, 975, 743, 568. 71
Accounts payable	2, 573, 063, 139. 88	2, 513, 177, 458. 14
Advances from customers	313, 404. 00	2, 532, 442. 44
Contract liabilities	152, 470, 713. 70	125, 143, 161. 61
Financial assets sold under repurchase	102, 110, 110. 10	120, 110, 101. 01
agreements		
Customer deposits and deposits from		
other banks and financial institutions		
Payables for acting trading of securities		
Payables for underwriting of securities		
Employee benefits payable	176, 079, 014. 80	173, 034, 152. 18
Taxes and levies payable	83, 220, 269. 93	64, 295, 552. 10
Other payables	505, 681, 214. 00	440, 230, 081. 05
Including: Interest payable	18, 359. 41	
Dividends payable	10, 112. 28	15, 646. 07
Fees and commissions payable		
Reinsurance payables		
Liabilities directly associated with		
assets held for sale Current portion of non-current		
Current portion of non-current liabilities	63, 412, 452. 73	65, 540, 510. 67
Other current liabilities	108, 239, 924. 32	100, 192, 681. 00
Total current liabilities	5, 844, 488, 704. 47	5, 622, 283, 967. 25
Non-current liabilities:	0, 011, 100, 101. 11	0, 022, 200, 301. 23
Insurance contract reserve		
Long-term borrowings	510, 871, 537. 62	747, 931, 023. 71
Bonds payable	510, 611, 551. 02	141, 331, 023. 11
Including: Preference shares		
Perpetual bonds		
Lease liabilities	6 115 400 70	7 055 540 10
	6, 115, 468. 78	7, 055, 542. 18
Long-term payables		
Long-term employee benefits payable	0.000.047.00	0.507.040.01
Provisions	9, 360, 647. 32	9, 587, 043. 31

Deferred income	77, 384, 101. 89	97, 078, 233. 43
Deferred income tax liabilities	192, 214, 231. 86	204, 371, 264. 18
Other non-current liabilities	205, 769. 48	308, 780. 61
Total non-current liabilities	796, 151, 756. 95	1, 066, 331, 887. 42
Total liabilities	6, 640, 640, 461. 42	6, 688, 615, 854. 67
Owners' equity:		
Share capital	1, 361, 994, 647. 00	1, 361, 994, 647. 00
Other equity instruments		
Including: Preference shares		
Perpetual bonds		
Capital reserves	7, 245, 971. 54	7, 245, 971. 54
Less: Treasury stock	82, 165, 144. 15	82, 165, 144. 15
Other comprehensive income	408, 598, 433. 49	498, 141, 018. 70
Specific reserve		
Surplus reserves	91, 359, 027. 15	91, 359, 027. 15
General reserve		
Retained earnings	3, 400, 228, 164. 99	3, 296, 435, 828. 50
Total equity attributable to owners of the	5, 187, 261, 100. 02	5, 173, 011, 348. 74
Company as the parent	5, 101, 201, 100. 02	5, 175, 011, 546. 74
Non-controlling interests	3, 478, 456, 659. 47	3, 427, 233, 703. 68
Total owners' equity	8, 665, 717, 759. 49	8, 600, 245, 052. 42
Total liabilities and owners' equity	15, 306, 358, 220. 91	15, 288, 860, 907. 09

Legal representative: Wu Shenghui Chief Financial Officer: Tang Qionglan

Person-in-charge of the Company's accounting organ: Liang Yuefei

2. Consolidated Income Statement for Q1~Q3

Item	Q1~Q3 2023	Q1~Q3 2022
1. Revenues	6, 797, 008, 003. 68	6, 525, 188, 527. 48
Including: Operating revenue	6, 797, 008, 003. 68	6, 525, 188, 527. 48
Interest income		
Insurance premium income		
Fee and commission		
income		
2. Costs and expenses	6, 420, 801, 736. 12	6, 146, 972, 601. 95
Including: Cost of sales	5, 527, 480, 367. 80	5, 355, 208, 894. 59
Interest expense		
Fee and commission		
expense		
Surrenders		
Net insurance claims paid		
Net amount provided as		
insurance contract reserve		
Expenditure on policy dividends		
Reinsurance premium		
expense		
Taxes and levies	56, 954, 464. 79	40, 721, 043. 34
Selling expense	211, 510, 086. 07	163, 048, 296. 08
Administrative expense	299, 817, 354. 12	291, 280, 291. 37
R&D expense	359, 659, 339. 75	332, 426, 466. 72
Finance costs	-34, 619, 876. 41	-35, 712, 390. 15
Including: Interest	19, 331, 634. 25	12, 789, 860. 77
expense		, ,
Interest income	38, 170, 763. 00	19, 191, 092. 04
Add: Other income	40, 940, 624. 68	63, 287, 513. 13

Return on investment ("-" for loss)	19, 490, 163. 08	13, 670, 258. 81
Including: Share of profit or loss	1, 558, 105. 76	985, 142. 24
of joint ventures and associates Income from the derecognition		
of financial assets at amortized cost ("-"		
for loss)		
Exchange gain ("-" for loss)		
Net gain on exposure hedges ("-"		
for loss) Gain on changes in fair value ("-"		
for loss)	-13, 694, 620. 01	-15, 847, 302. 07
Credit impairment loss ("-" for loss)	-30, 867, 217. 69	-6, 458, 671. 84
Asset impairment loss ("-" for loss)	-45, 751, 119. 19	-46, 526, 314. 03
Asset disposal income ("-" for loss)	12, 669, 744. 50	283, 064. 85
3. Operating profit ("-" for loss)	358, 993, 842. 93	386, 624, 474. 38
Add: Non-operating income	5, 569, 379. 68	10, 752, 058. 29
Less: Non-operating expense	5, 267, 434. 90	7, 575, 079. 92
4. Gross profit ("-" for loss)	359, 295, 787. 71	389, 801, 452. 75
Less: Income tax expense	38, 444, 622. 76	48, 352, 656. 88
5. Net profit ("-" for net loss)	320, 851, 164. 95	341, 448, 795. 87
5.1 By operating continuity		
5.1.1 Net profit from continuing	320, 851, 164. 95	341, 448, 795. 87
operations ("-" for net loss)	520, 651, 104. 55	541, 440, 195. 01
5.1.2 Net profit from discontinued operations ("-" for net loss)		
5.2 By ownership		
5.2.1 Net profit attributable to		
shareholders of the Company as the parent ("-" for net loss)	238, 691, 801. 19	224, 919, 498. 13
5.2.1 Net profit attributable to non- controlling interests ("-" for net loss)	82, 159, 363. 76	116, 529, 297. 74
6. Other comprehensive income, net of tax	-88, 509, 238. 19	-378, 748, 998. 86
Attributable to owners of the Company as the parent	-89, 542, 585. 21	-379, 127, 519. 77
6.1 Items that will not be	00.700.000.00	270 705 755 00
reclassified to profit or loss	-90, 769, 609. 63	-379, 785, 755. 08
6.1.1 Changes caused by remeasurements on defined benefit schemes		
6.1.2 Other comprehensive		
income that will not be reclassified to profit or loss under the equity method		
6.1.3 Changes in the fair value of	-90, 769, 609. 63	-379, 785, 755. 08
investments in other equity instruments	-90, 109, 009. 03	-519, 100, 100.00
6.1.4 Changes in the fair value		
arising from changes in own credit risk 6.1.5 Other		
6.2 Items that will be reclassified to		
profit or loss	1, 227, 024. 42	658, 235. 31
6.2.1 Other comprehensive		
income that will be reclassified to profit		
or loss under the equity method		
6.2.2 Changes in the fair value of other debt investments		
6.2.3 Other comprehensive		
income arising from the reclassification of financial assets		
6.2.4 Credit impairment		
allowance for other debt investments		
6.2.5 Reserve for cash flow		

hedges			
6.2.6 Differences arising from the			
translation of foreign currency-	1, 227, 024. 42	658, 235. 31	
denominated financial statements			
6.2.7 Other			
Attributable to non-controlling	1, 033, 347. 02	378, 520. 91	
interests	1, 055, 541. 02	376, 520. 91	
7. Total comprehensive income	232, 341, 926. 76	-37, 300, 202. 99	
7.1 Attributable to owners of the	149, 149, 215, 98	-154, 208, 021, 64	
Company as the parent	143, 143, 213. 30	-134, 200, 021. 04	
7.2 Attributable to non-controlling	83, 192, 710. 78	116, 907, 818, 65	
interests	03, 192, 110. 10	110, 907, 616. 05	
8. Earnings per share			
8.1 Basic earnings per share	0. 1769	0. 1667	
8.2 Diluted earnings per share	0. 1753	0. 1651	

Where business combinations under common control occurred in the current period, the net profit achieved by the acquirees before the combinations was RMB0.00, with the amount for the same period of last year being RMB0.00.

Legal representative: Wu Shenghui Chief Financial Officer: Tang Qionglan

Person-in-charge of the Company's accounting organ: Liang Yuefei

3. Consolidated Cash Flow Statement for Q1~Q3

Item	Q1~Q3 2023	Q1~Q3 2022
1. Cash flows from operating activities:		
Proceeds from sale of commodities	5, 975, 682, 602. 93	6, 156, 929, 254. 90
and rendering of services	5, 915, 002, 002. 95	0, 130, 929, 234, 90
Net increase in customer deposits and		
deposits from other banks and financial		
institutions Net increase in borrowings from the		
central bank		
Net increase in loans from other		
financial institutions		
Premiums received on original insurance contracts		
Net proceeds from reinsurance		
Net increase in deposits and investments of policy holders		
Interest, fees and commissions received		
Net increase in loans from other banks and financial institutions		
Net increase in proceeds from		
repurchase transactions		
Net proceeds from acting trading of securities		
Tax and levy rebates	164, 019, 398. 33	185, 461, 999. 13
Cash generated from other operating activities	193, 974, 038. 74	170, 559, 869. 33
Subtotal of cash generated from operating activities	6, 333, 676, 040. 00	6, 512, 951, 123. 36
Payments for commodities and services	4, 036, 894, 176. 40	4, 355, 919, 362. 91
Net increase in loans and advances to customers		
Net increase in deposits in the central		
bank and other banks and financial		
institutions		
Payments for claims on original insurance contracts		

Net increase in loans to other banks and		
financial institutions		
Interest, fees and commissions paid		
Policy dividends paid		
Cash paid to and for employees	1, 035, 295, 184. 09	1, 061, 563, 854. 31
Taxes and levies paid	305, 559, 029. 37	264, 566, 896. 10
Cash used in other operating activities	202, 361, 428. 42	255, 623, 687. 66
Subtotal of cash used in operating activities	5, 580, 109, 818. 28	5, 937, 673, 800. 98
Net cash generated from/used in operating activities	753, 566, 221. 72	575, 277, 322. 38
2. Cash flows from investing activities:		
Proceeds from disinvestment	220, 981, 292. 12	534, 902, 240. 66
Return on investment	15, 446, 758. 01	15, 331, 293. 58
Net proceeds from the disposal of fixed assets, intangible assets and other long-lived assets	1, 595, 864. 64	1, 524, 973. 60
Net proceeds from the disposal of subsidiaries and other business units		
Cash generated from other investing		
activities		
Subtotal of cash generated from investing activities	238, 023, 914. 77	551, 758, 507. 84
Payments for the acquisition of fixed assets, intangible assets and other long-lived assets	219, 901, 065. 19	483, 847, 805. 78
Payments for investments	290, 000, 000. 00	125, 459, 663. 31
Net increase in pledged loans granted	250, 000, 000. 00	120, 100, 000. 01
Net payments for the acquisition of		
subsidiaries and other business units		
Cash used in other investing activities	360, 759. 99	
Subtotal of cash used in investing activities	510, 261, 825. 18	609, 307, 469. 09
Net cash generated from/used in investing activities	-272, 237, 910. 41	-57, 548, 961. 25
3. Cash flows from financing activities:		
Capital contributions received		
Including: Capital contributions by non-controlling interests to subsidiaries		
Borrowings received	143, 185, 218. 89	724, 436, 000. 00
Cash generated from other financing	40, 461, 306. 66	5, 506, 572. 70
activities	10, 101, 000. 00	0, 000, 012. 10
Subtotal of cash generated from financing activities	183, 646, 525. 55	729, 942, 572. 70
Repayment of borrowings	366, 489, 526. 02	355, 803, 238. 15
Interest and dividends paid	182, 483, 084. 25	162, 715, 594. 13
Including: Dividends paid by subsidiaries to non-controlling interests	31, 969, 754. 99	24, 282, 863. 70
Cash used in other financing activities	409, 611. 27	1, 081, 083, 648. 98
Subtotal of cash used in financing	549, 382, 221. 54	1, 599, 602, 481. 26
activities Net cash generated from/used in financing activities	-365, 735, 695. 99	-869, 659, 908. 56
4. Effect of foreign exchange rates changes on cash and cash equivalents	4, 493, 279. 08	37, 503, 093. 93
5. Net increase in cash and cash equivalents	120, 085, 894. 40	-314, 428, 453. 50
Add: Cash and cash equivalents, beginning of the period	1, 945, 971, 307. 26	1, 940, 209, 052. 92
6. Cash and cash equivalents, end of the period	2, 066, 057, 201. 66	1, 625, 780, 599. 42
Legal representative: Wu Shenghui	Chief Fina	ncial Officer: Tang Qionglan

Legal representative: Wu Shenghui

Chief Financial Officer: Tang Qionglan

Person-in-charge of the Company's accounting organ: Liang Yuefei

(II) Adjustments to Financial Statement Items at the Beginning of the Year of the First Implementation of the New Accounting Standards Implemented since 2023

☑ Applicable □ Not applicable

Note to adjustments

The account data of financial statements are retroactively adjusted as follows:

Unit: RMB

Consolidated balance sheet				
1 January 2022				
Item	Before	After	Affected	
Deferred income tax assets	82, 261, 788. 58	84, 159, 937. 92	1, 898, 149 . 34	
Deferred income tax liabilities	280, 172, 789. 59	282, 035, 768. 42	1, 862, 978 . 83	
Retained earnings	3, 111, 864, 076. 86	3, 111, 882, 995. 08	18, 918. 22	
Total equity attributable to owners of the Company as the parent	7, 036, 108, 772. 54	7, 036, 127, 690. 76	18, 918. 22	
Non-controlling interests	3, 543, 741, 175. 21	3, 543, 757, 427. 50	16, 252. 29	
Total owners' equity	10, 579, 849, 947. 7 5	10, 579, 885, 118. 2 6	35, 170. 51	

Unit: RMB

Consolidated balance sheet			
1 January 2023			
Item	Before	After	Affected
Deferred income tax assets	88, 387, 206. 25	90, 186, 993. 64	1, 799, 787. 39
Deferred income tax liabilities	202, 469, 697. 60	204, 371, 264. 18	1, 901, 566. 58
Retained earnings	3, 296, 490, 575. 52	3, 296, 435, 828. 50	-54, 747. 02
Total equity attributable to owners of the Company as the parent	5, 173, 066, 095. 76	5, 173, 011, 348. 74	-54, 747. 02
Non-controlling interests	3, 427, 280, 735. 85	3, 427, 233, 703. 68	-47, 032. 17
Total owners' equity	8, 600, 346, 831. 61	8, 600, 245, 052. 42	-101, 779. 19

Unit: RMB

Consolidated income statement			
2022			
Item	Before	After	Affected
Income tax expense	30, 874, 328. 03	31, 011, 277. 73	136, 949. 70
Net profit	350, 843, 355. 72	350, 706, 406. 02	- 136, 949. 70
Net profit attributable to shareholders of the Company as the parent	230, 394, 235. 91	230, 320, 570. 67	-73, 665. 24
Net profit attributable to non-controlling interests	120, 449, 119. 81	120, 385, 835. 35	-63, 284. 46

Note: The amount affected by the retroactive adjustment of this accounting policy change has not been audited.

(III) Independent Auditor's Report

Indicate by tick mark whether the financial statements above have been audited by an independent auditor.

□Yes ☑ No

These financial statements have not been audited by such an auditor.

The Board of Directors

Foshan Electrical and Lighting Co., Ltd.

26 October 2023